



Discover

our travel solutions

At Arrivia and Plane and Fly group we are looking for investors who want to share our dream of creating memorable experiences in hospitality services while our investments grow.

If you have the same dream look for us and let's grow together.





• PLANEANDO MIS VACACIONES •

PLANE & FLY

Experts in driving loyalty through travel rewards

Arrivia is the largest stand-alone travel loyalty provider in the world. For more than 25 years, we have powered travel loyalty and rewards programs for some of the world's most respected cruise, hotel, resort, and financial brands, including American Express®, USAA®, and Marriott Vacation Club®.

Arrivia Plane and Fly Group

We are corporate group dedicated to hospitality operations with more than 50 years creating memorable experiences.

About Us

In Arrivia Plane and Fly group we have operated hotels for more than 50 years in different destinations throughout the world. We offer trust and excellent profit margins to our investors and unique experiences to our guest, whether is a vacation, business trip or congresses.

We achieve a loyalty that is renewed year after year.

Why invests with us?

In Arrivia Plane and Fly group we propose a different investment, which adapts to your needs. We can also offer our full range of services and experience services.



What is arrivia?

Travel programs that help you grow

With arrivia, you can harness the emotional power of travel to attract new customers, members or employees while engaging existing ones. Our travel privileges booking platform allows you to generate new revenue to support your business goals.

Re-imagine your loyalty program

We give companies the tools they need to incentivize sales, deliver valuable rewards, market-personalized, relevant offers and encourage member participation.

1 Sell more to your customers

We help businesses sell more to their customers by providing incentives, irresistible travel discounts and inspiring memberships.

2 Be more to your members

We help businesses with membership groups provide travel solutions that engage their members with personalized marketing and branded customer service capabilities.

3 Give more benefits to your employees

We offer businesses added benefits that help attract new employees and retain existing ones through travel reward programs.





The most competitive inventory available

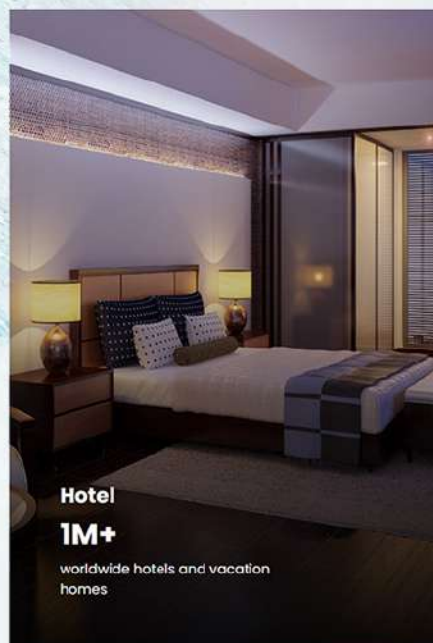
Our travel privileges booking platform offers your customers the flexibility and options they want while helping them discover more value. You can capture more of their travel spend by becoming the go-to resource for every aspect of their trip, again and again.



Cruise
30,000
worldwide itineraries across all categories



Air
700
global airlines in all commercial markets



Hotel
1M+
worldwide hotels and vacation homes



Car rental
30,000
global pick-up locations from major suppliers



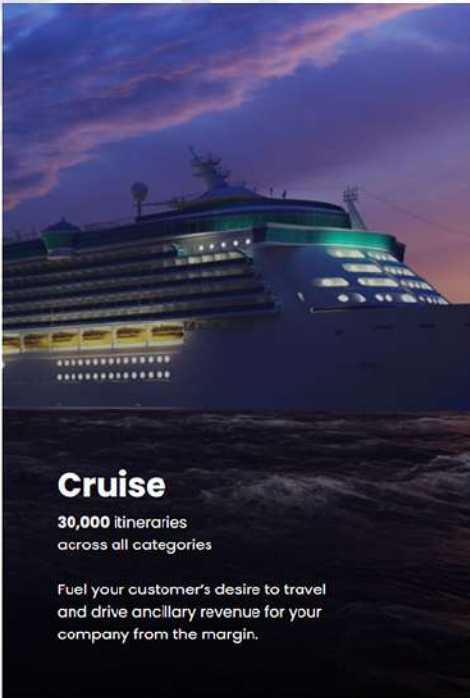
Resort
200,000+
curated resorts and hotels from major suppliers



Activities
150,000
unique experiences and tours by trusted partners

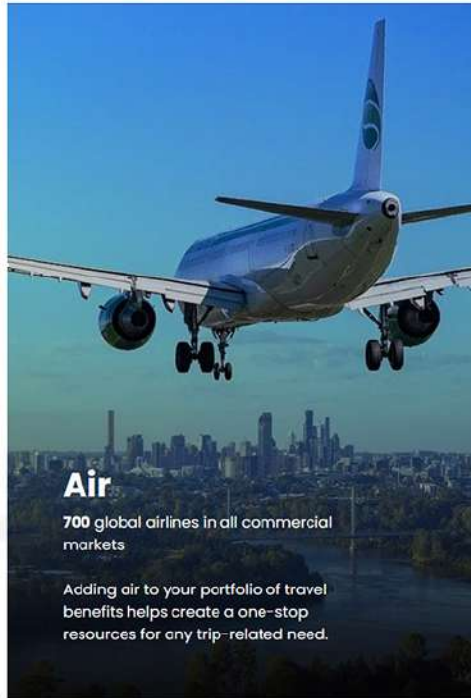
Harness the power of travel

Our global portfolio offers the most extensive travel options and the lowest available rates anywhere. Arrivia's ability to negotiate exclusive pricing available only to membership groups allows brands to pass along deep discounts to their loyal members.



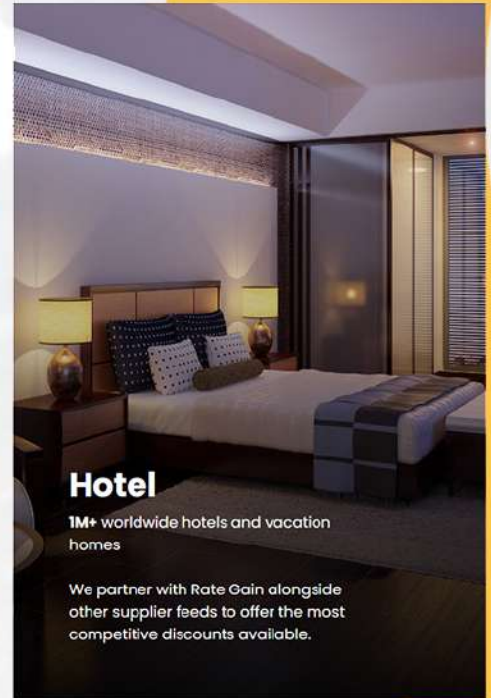
Cruise
30,000 itineraries across all categories

Fuel your customer's desire to travel and drive ancillary revenue for your company from the margin.



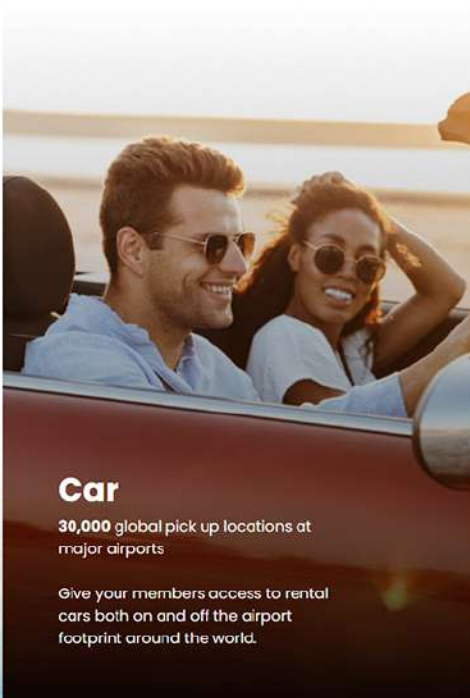
Air
700 global airlines in all commercial markets

Adding air to your portfolio of travel benefits helps create a one-stop resources for any trip-related need.



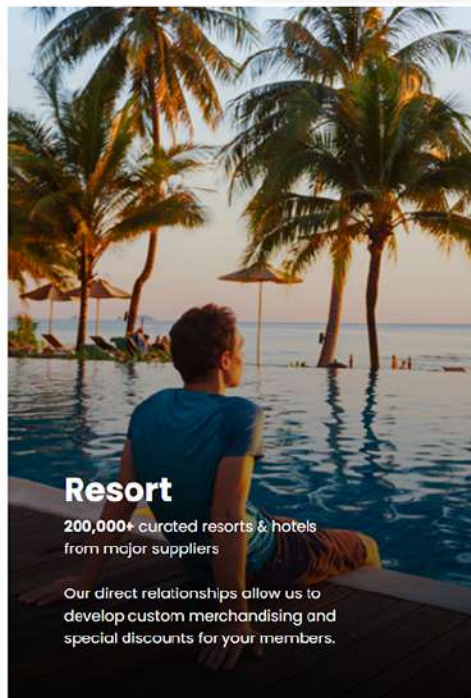
Hotel
1M+ worldwide hotels and vacation homes

We partner with Rate Gain alongside other supplier feeds to offer the most competitive discounts available.



Car
30,000 global pick up locations at major airports

Give your members access to rental cars both on and off the airport footprint around the world.



Resort
200,000+ curated resorts & hotels from major suppliers

Our direct relationships allow us to develop custom merchandising and special discounts for your members.



Activities
150,000 unique experiences & tours by trusted providers

You'll give your members a better booking experience that includes all the travel add-ons they might need.

The loyalty technology you need

Travel privileges platform

From our comprehensive travel offers and rewards, robust booking technology, and flexible redemption options to our in-house marketing services and always-on customer service, arrivia is your complete travel booking, benefits and solutions partner.



Our technology

Customizable and turnkey travel technology to fuel your growth

End-to-end travel technology that's fully customizable, ready to integrate with your existing technology, or operate as a stand-alone solution. No matter which solution you need, you'll keep customers highly engaged at every interaction with uniquely branded experiences that are a 100% you.

ADAPTIVE | leverage our travel tech to tailor business solutions

CONFIGURABLE | seamless integration to meet your brand goals

SCALABLE | expand your member benefit without the heavy lift

Our technology powers iconic brands across the globe

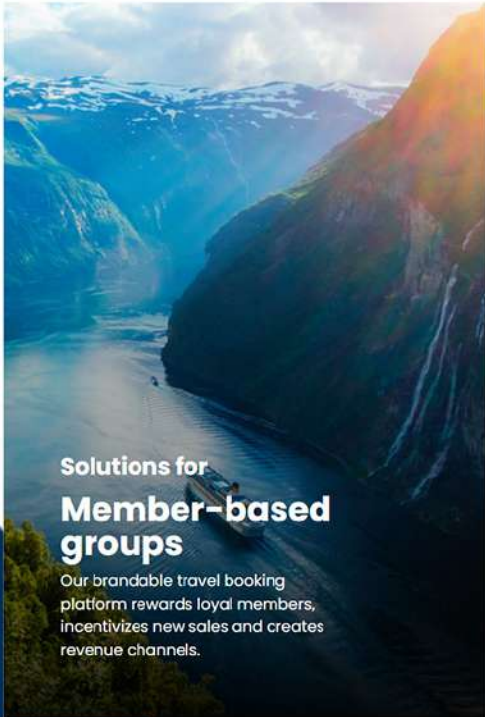
Explore complete solutions for your travel booking and customer loyalty needs

Self-funded discounts	+	Flexible loyalty currency	+
Exclusive membership group pricing	+	Diverse subscription models	+
Packaged incentives	+	Tiered loyalty programs	+

Who we help

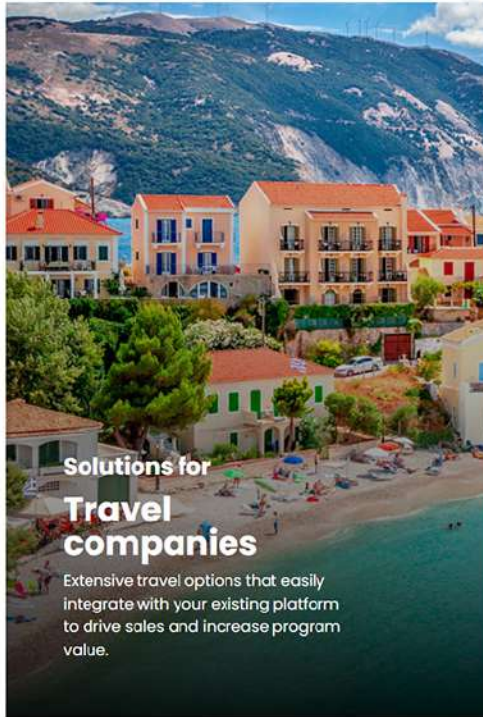
A proven travel rewards program for every industry.

Whatever your organization's goals, arrivia's travel offers and benefits can help you reach them. Revitalize your own well-established financial, travel or hospitality loyalty program. Provide more value to your association members. Or expand your employee rewards program to attract and retain the best talent in an increasingly competitive marketplace.



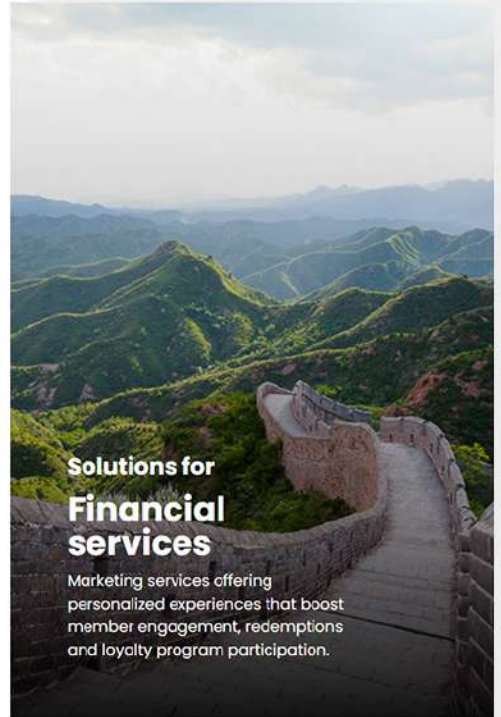
Solutions for Member-based groups

Our brandable travel booking platform rewards loyal members, incentivizes new sales and creates revenue channels.



Solutions for Travel companies

Extensive travel options that easily integrate with your existing platform to drive sales and increase program value.



Solutions for Financial services

Marketing services offering personalized experiences that boost member engagement, redemptions and loyalty program participation.

Our partnerships

Arrivia powers some of the most iconic names in travel, hospitality, and financial services

AMERICAN EXPRESS

MARRIOTT VACATION CLUB

GOV VACATION REWARDS

Hilton GRAND VACATIONS

VIDANTA

Bank of America

WESTGATE
LEISURE & TRAVEL COLLECTION

USAA

nea Member Benefits
Travel Program

bluegreenvacations

Q2

UNLIMITED VACATION CLUB
with Lifestyle Collection



Who we help

Industries

Membership organizations

Member-based groups like trade associations, professional clubs and unions must provide individuals with benefits and value-adds to keep them engaged and encourage new sign-ups. Exclusive travel offers and savings are very effective incentives for membership programs of all sizes to boost retention and revenues.

Yet most member-based groups don't have the right technology or in-house solutions to deliver those incentives. Without access to a comprehensive range of travel options, deep discounts or travel booking capabilities, providing additional member benefits that drive growth will remain a challenge.

How *arrivia* can help:

Your own branded travel incentives solution	+
Offer exclusive members-only pricing	+
Adjust margins to support business needs	+
Versatile currencies that reward desired behaviors	+



Industries

Travel and hospitality providers

Most major travel brands such as airlines or hotel and timeshare groups have well-developed loyalty programs that are significant revenue and profitability drivers. But those programs typically don't provide all the travel options customers expect to book through travel brands' direct channels.

Many established programs are also challenged by integrating new travel options and a broader range of inventory into their loyalty redemption process without adding more resources and negotiating with many one-off suppliers.

How *arrivia* can help

Travel options that keep members booking	+
Robust booking solutions that deliver	+
A flexible loyalty currency that rewards	+
Attractive margins and discounts	+



Industries

Financial services

Although many financial services brands, including banks, credit unions and credit card providers, offer rewards programs, most don't have the breadth of travel options or lifestyle benefits that customers and cardholders expect today. And that's a problem if they want to encourage spending within their ecosystem.

Financial brands also face multiple challenges in delivering tailored travel recommendations and offers that drive specific outcomes, lowering points liability, and increasing program participation and frequency.

How *arrivia* can help:

Exclusive members-only pricing	+
Comprehensive travel content for all members	+
Advanced marketing capabilities	+
Proprietary loyalty currency	+



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Key booking & benefits



Unique solutions for your industry

Unrivaled travel
products,
including cruise

Exclusive pricing
for affinity groups

Unlimited reward
and loyalty
currency options

Flexible
redemption
options

Our Awards

Twenty Five Years of Excellence

We are recognized as a global leader in business, across our industry and among our suppliers. Our award-winning collaborative culture of delivering excellent customer service, custom-branded solutions and innovative technology is like no other in the industry.





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Hotel operations and administration

Services

Administration

- Accounting and internal audit
- Budgeting
- Information technology: systems and communications
- Centralized purchases
- Global negotiations with service providers
- Legal and financial advice
- Risk management (insurance)

Operation

- Hotel operations supervision
- Maintenance programs (preventive and corrective)
- Analysis and recommendations of investments in FF&E
- Remodeling, design and decoration
- Quality programs
- Preparation and implementation of methods and procedures

Commercialization

- Marketing, Promotion and Advertising
- Sales strategies and income maximization
- Reservations (web page and No. 800)
- Attendance at tourism promotion events
- Negotiations with agencies and tour operators

Human Capital

- Training programs, staff development and quality.
- Labor relations with unions.
- Payroll and benefits management

Finance

- Activities related to financing.
- Treasury management and cash flows.
- Investment projects and remodeling.

Vacation Club Service

They are distinguished by the flexibility and options of services offered to their members.

The vacation club brings together a very specific segment of consumers that regularly has a purchasing power superior to the rest of the clients who usually visit the resort, therefore the value proposal received by the members affiliated to the club plays an important role in the success of it.





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Vacation Club Service

Benefits

Companies that have a Vacation Club can obtain several benefits; we would like to mention some below:

- No matter what the membership structure may be (points, discounts, nights, etc.), members affiliated to the Club represent an excellent opportunity for increasing or generating the occupation levels of a resort, depending on the rate structure included in the membership.
- Highly satisfied club members will not hesitate to recommend the brand, and therefore will help to position it to attract new clients, with lower Marketing costs.
- Vacation Clubs are usually a driving force in many companies due to the cash flows generated by marketing memberships, where members pay in advance for a service they will enjoy in the future.

Our Vision

We want to get all our colleagues, suppliers and clients involved in both a culture of social responsibility and philanthropy. By doing this we will have their support for our different programs and causes, turning us into a promoter for our communities and guaranteeing transparency and efficient use of our resources.

Values

- Solidarity
- Responsibility
- Transcendence
- Generosity
- Honesty
- Transparency
- Trabajo en Equipo
- Quality
- Creativity
- Efficiency





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